



## AT A GLANCE INFORMATION FOR INVESTORS

### GERMANOS GROUP OF COMPANIES: ON THE TOP OF THE GREEK MARKET

Going through the 25<sup>th</sup> year of its operations, the Germanos Group of Companies incorporates one of the biggest Product Networks and Telecommunication Services as well as one of the most important battery production factories in Europe. Founded in 1980, GERMANOS employs today more than 4,800 people in more than 7 countries. GERMANOS is listed on Athens Stock Exchange (ASE – FTSE20) and participates in the MSCI Standard Index.

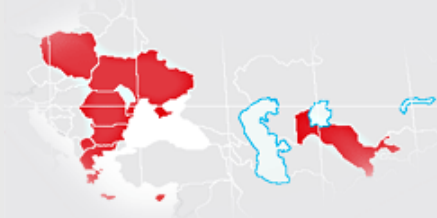
### BUSINESS OVERVIEW

The Group's corporate mission is to consolidate its leading position in the provision of integrated solutions in two sectors :

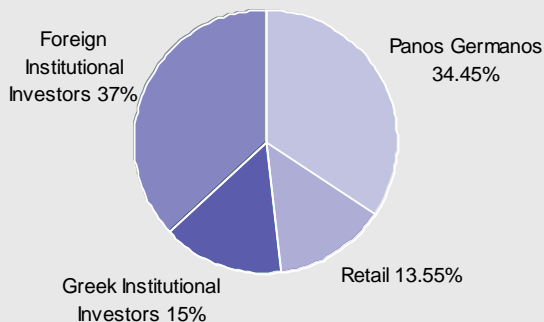
- Specialized Chain of Stores for Telecommunication Goods and Services.
- Production and Distribution of Integrated Energy Systems and Batteries for Specialized Applications.

### COUNTRIES OF OPERATION

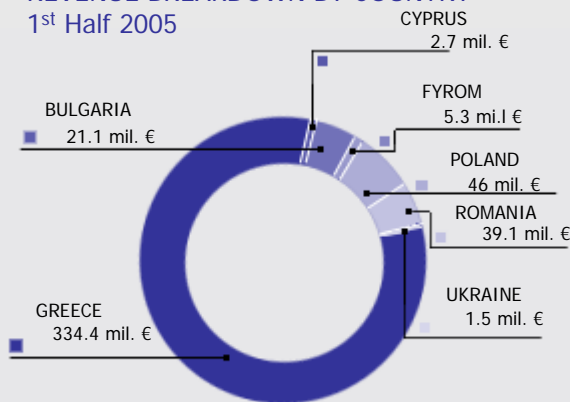
GREECE, POLAND, BULGARIA, ROMANIA, FYROM, CYPRUS, UKRAINE, UZBEKISTAN



### SHAREHOLDER STRUCTURE

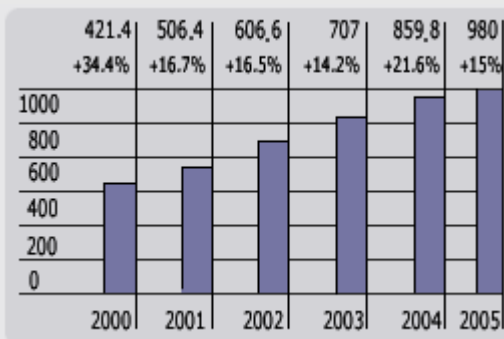


### REVENUE BREAKDOWN BY COUNTRY 1<sup>st</sup> Half 2005



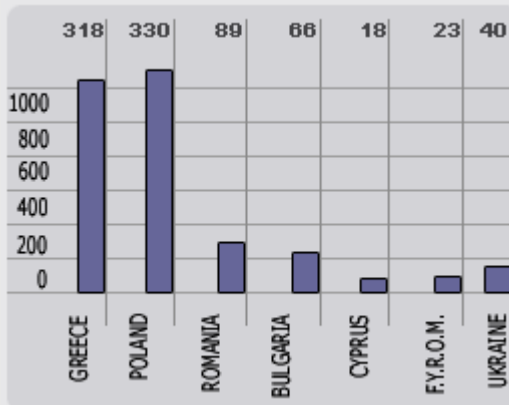
### TOTAL REVENUE

In mil € / percent change since previous year



### GERMANOS CHAIN OF STORES

No of stores





## 2005 TARGETS

Our main focus for 2005 are the operations outside Greece. We aim to obtain leading market position in Poland, Romania and Ukraine and at the same time we are investigating new countries that match with our expansion criteria.

## GERMANOS SHARE PERFORMANCE

Germanos has shown stable performance pattern. The chart below gives a comparative view of the Germanos share performance, versus the General Index and the FTSE-20 from 1/1/2005.

Market capitalization	€1 billion
Number of shares	80,975,000
Annual high/low since 01/01/04	€14.24/ €10.84

23/09/2005 Closing Price €13.74



## GERMANOS BOARD OF DIRECTORS

**Panos Germanos**

President and executive member

**Christos Germanos**

Vice President and executive member

**John Karagiannis**

Managing Director and executive member

**Loukas Petkidis**

Executive member

**Christos Kartalis**

Executive member

**Angelos Plakopitas**

Independent member

**Dimitris Gkoumas**

Independent member

**Theodosis Boundourakis**

Independent member

## INVESTOR SERVICES

Investors can find relevant information on our Investor Relations Web site at <http://ir.germanos.com>

## YOUR INVESTOR RELATIONS CONTACTS

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