

## Company Profile

Druckfarben is a producer of **inks** and printing auxiliaries for flexible packaging and graphic arts, and **architectural paints** (such as 'Kraft'). During 2006, the ink SBU contributed 65% in the total turnover while the architectural paints SBU accounted for 35%. Moreover in 2006, exports to Romania, Bulgaria and Serbia contributed 28% to the Group's turnover compared to 24% during 2005.

A milestone for its successful expansion both in Greece and abroad is the strategic partnership with the Huber Group – the world's 4<sup>th</sup> largest ink manufacturing company – exchanging know how and R&D, along with distribution agreement for each other's products in Europe.

During 2006 turnover increased by 19.37% to €71.35 mil. and also EATAM by 45.60% to €4.27 mil.

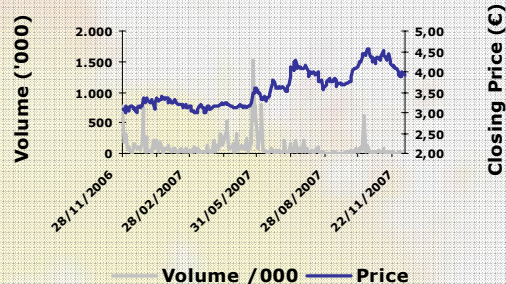
At the core of the Group's expansion strategy is the expansion of its current production plant in Aspropyrgos and the new paint production plant and logistics center in **Romania**, which has started its operation since August 2007.

### Stock Info

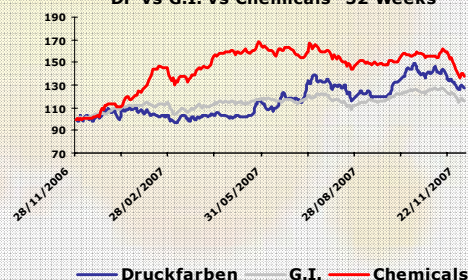
<b>Closing Price (27/11/07)</b>	<b>3.94</b>
<b>Market Cap (€mil.)</b>	<b>61.04</b>
<b>52 weeks High (€)</b>	<b>€4.58</b> (12/10/07)
<b>52 weeks Low (€)</b>	<b>€2.99</b> (05/03/07)
<b>REUTERS ticker</b>	<b>DRUr.AT</b>
<b>BLOOMBERG ticker</b>	<b>DROUK GA</b>
<b>Thomson IR Channel ticker</b>	<b>DROUK.GR</b>
<b>ASE Ticker</b>	<b>DROUK</b>
<b>ASE Index</b>	<b>Mid Small Cap</b>
<b>ASE Sector</b>	<b>Specialty Chem.</b>
<b>60d avg. trading activity (#)</b>	<b>38,435</b>
<b>90d avg. trading activity (#)</b>	<b>36,710</b>
<b>Market Makers</b>	<b>Artion Sec. Beta Sec.</b>

Peer Group – Sun Chemical, X-SYS Flint, Siegwirk-Sicpa

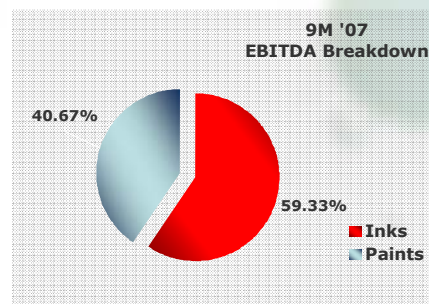
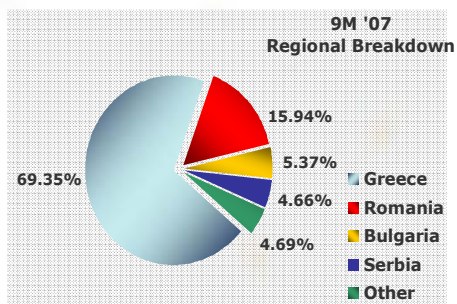
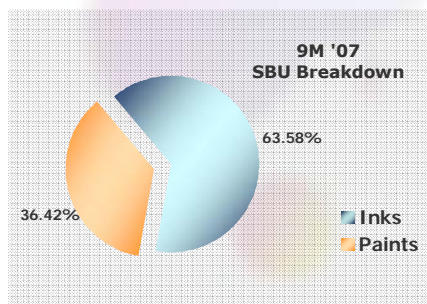
Price & Volume - 52 Weeks



DF vs G.I. vs Chemicals - 52 Weeks



— Druckfarben — G.I. — Chemicals



### Group's Vision

- **Ink Market** - Strengthen the Group's leading position in Greece and South East European region
- **Architectural Coatings Market** - Gain leading position, both in Greece and in the rest SE European region

### Competitive Advantages

- Dedicated & Knowledgeable workforce
- Technical Support
- Continuous investments in R&D
- Continuous development of new products
- Complete line of products
- Immediate delivery
- Very strong track record
- Innovative marketing activities

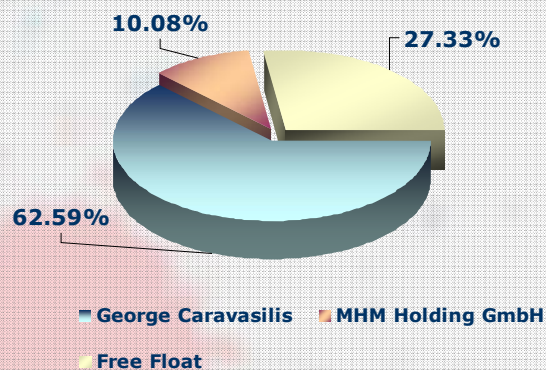
### Growth Drivers – Inks

- New product development
- Exploitation of technical advice department's know-how
- Further penetration in key account customers
- Expansion of product mix
- Production of high demand ink series to meet up with the needs of Western Europe
- Constant capital expenditure in R&D and know-how sharing

### Growth Drivers – Paints

- Promotion activities specifically planned for each different target group
- Common Branding in the SE European region
- Improvement of existing distribution networks
- Development of new distribution networks in Bulgaria, Albania and FYROM
- New fully automated plant in Aspropyrgos
- New modern factory and logistics centre in Romania

### Shareholders



### Board of Directors

President & CEO  
**George Caravasilis**

Vice President  
**Elisabeth Nikolaou**

Members  
**Christos Anastasiadis**  
**Periclis Argyros**  
**Leonidas Maravelis**  
**Theodoros Papapetropoulos**  
**Dimitris Houndris**

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